

# Record High Price Set 2004 American Hunter Pony Classic

A sale record price was set for the High Selling Pony at the American Hunter Pony Classic on August 3, 2004. When the gavel fell on Hip Number 41, the final bid price of \$67,500 had bested the previous mark, set in 2002, by fourteen percent. An active crowd was present at the Virginia Horse Center in Lexington, Virginia and watched as Ricky Martin became the highest priced pony sold in the history of the sale.

Ricky Martin, a five year old gelding by Farnley Balshazzar, was sold by Richard Taylor's Venture Farm, agent for The Barracks, to Nancy Powers of Yardley, Pennsylvania.

The auction of Hunter ponies, prospects and breeding stock is held annually in conjunction with the US Equestrian Federation Pony Finals. In addition to a record high seller, the sale set records in almost every other category. It was the highest average sale price at \$11,664; the highest gross sales; and the highest median price at \$6,100.

Average prices for the top ponies also jumped with thirty five percent (35%) of ponies selling for \$10,000 or more. "This helps prove that the auction method of marketing is the most efficient and effective way to sell a quality pony. The Thoroughbred industry has known this for a century and we hope to move the Pony, Hunter and Sport Horse industries in that direction" said Tim Jennings, Vice President of Professional Auction Services, Inc.

Two ponies share the honor of second high seller, each for \$50,000. Dashing Blue Strutter, a grey gelding by Gayfield Vida Blue, was sold by Greg Rhoades to Elizabeth Glazer of St. Louis Missouri. Richard Taylor's Venture Farm, agent for Carol Daly, sold Once in a Blue Moon, Grand Champion of the Virginia Pony Breeders Association Futurity, to Deborah Martiniello's Seven Hills Welsh, LLC. of Armuchee, Georgia.

The High Selling Mare, Highlands Heaven Sent, fetched a price of \$27,500 and was sold by Jennifer Thompson, agent for Jeanne Marie Gelber to Sara R. Lubbe of Virginia. Highlands Heaven Sent is a two year old Welsh/Thoroughbred cross daughter of JLA Sir William and placed third at the prestigious Devon Horse Show.

"The ponies that performed the best sold the best", stated Jennings. "If a pony had an off day or came out of the barn and did something stupid, it was penalized by the buying public. These people are looking for something to put their kids on and clearly wouldn't pay for someone else's problems. "

The American Hunter Pony Classic was managed by Professional Auction Services, Inc. of Leesburg, Virginia. Professional Auction Services, Inc. was founded in 1978 by Mike Jennings and Tim Jennings and has managed over 180 Horse Auctions with sales of over \$95,500,000. Auctioneers for the Sale were Mike Jennings and Tim Jennings of Professional Auction Services, Inc.

For complete results and further information contact Professional Auction Services, Inc. at (800) 240-7900 or on the web at [www.professionalauction.com](http://www.professionalauction.com).



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# 2004 American Hunter Pony Classic

## Sale Results

**Average .....\$11,664 .....New Record**  
**Percent Sold .....67% ..... 4<sup>th</sup> Highest**  
**Top 5 Average .....\$44,700 .....New Record**  
**Top 10 Average .....\$34,800 .....New Record**  
**Top 25 Average .....\$21,748 .....New Record**  
**# sold at \$10,000+ .....21 .....New Record**

	Average	High Seller	Low Seller	#Sold	# Not Sold	# Out	% Sold
<b>All Ponies</b> .....	\$11,664.....	\$67,500.....	\$2,000.....	59.....	29.....	15.....	67%

By Age	Average	High Seller	Low Seller	#Sold	# Not Sold	# Out	% Sold
2 Year Olds.....	\$13,933.....	\$27,500.....	\$4,100.....	3.....	1.....	2.....	75%
3 Year Olds.....	\$12,563.....	\$28,000.....	\$4,100.....	8.....	7.....	1.....	53%
4 Years & Older.....	\$11,372.....	\$67,500.....	\$2,000.....	48.....	21.....	12.....	70%

By Gender	Average	High Seller	Low Seller	#Sold	# Not Sold	# Out	% Sold
Mares.....	\$8,230.....	\$27,500.....	\$2,000.....	23.....	17.....	8.....	58%
Geldings.....	\$13,857.....	\$67,500.....	\$2,250.....	36.....	12.....	7.....	75%

By Division	Average	High Seller	Low Seller	#Sold	# Not Sold	# Out	% Sold
Large.....	\$15,985.....	\$67,500.....	\$2,000.....	24.....	12.....	5.....	67%
Medium.....	\$9,461.....	\$28,000.....	\$2,100.....	28.....	10.....	5.....	74%
Small.....	\$5,657.....	\$9,900.....	\$4,100.....	7.....	7.....	5.....	50%



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# Sale Graduates earn top honors at 2004 USEF National Pony Hunter Championships

Sale Graduates earned top honors at the 2004 USEF National Pony Hunter Championships. Leading the way was DREAMBOY, Finals Champion Small Pony Hunter. Dreamboy was Grand Champion Green Pony Hunter at the 2003 Pony Finals.

**Dreamboy - 2004 Pony Finals Champion Small Pony Hunter.**

Sold at the 2000 American Hunter Pony Classic. Seller: Pru Richardson's Northwind. Buyer: Lori Arute.

**Woodlands Love N Happiness - 2004 Pony Finals Reserve Champion Mediums Pony Hunter.**

Sold at the 2001 American Hunter Pony Classic. Seller: Richard M. Taylor' Venture Stable. Buyer: Nivikada Farms.

**Snow Day - 2004 Pony Finals Reserve Champion Small Green Pony Hunter.**

Sold at the 2002 American Hunter Pony Classic. Seller: Richard M. Taylor' Venture Stable, agent for Kate Faulkner. Buyer: OTHF.

**Who's Kidding Who - 2004 Pony Finals #3 Overall Large Pony Hunter**

Sold at the 1999 Eastern Spring Hunter Sale. Seller: Sarah Rodgers. Buyer: Richard M. Taylor.

**Farnley Byron - 2004 Pony Finals #3 Overall Small Green Pony Hunter.**

Sold at the 1999 Farnley Farm - Shenandoah Pony Stud Production Sale. Seller: Mrs. Joan Dunning's Farnley Farm. Buyer: Kathy Doyle-Newman.

**In The Game - 2004 Pony Finals #7 Overall Medium Green Pony Hunter.**

Sold at the 2003 American Hunter Pony Classic. Seller: Karen Zinkhan's Bit By Bit Stable. Buyer: Alexandria Johnson.

**Lands End Jasper - 2004 Pony Finals #9 Overall Medium Green Pony Hunter.**

Sold at the 2002 American Hunter Pony Classic. Seller: Karen Zinkhan's Bit By Bit Stable. Buyer: Diana D. Sturges.

**Rockette (sold as Highlands Little Nell) - 2004 Pony Finals - #9 Overall Medium Green Pony Hunter.**

Sold at the 2001 American Hunter Pony Classic. Seller: Jennifer Thompson, agent for The Grey Pony, Ltd. Buyer: Marc Rutenberg.



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# High Selling Ponies

## 2004 American Hunter Pony Classic Sale

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**Hip# 41 Ricky Martin \$67,500.00**

1999 Bay Gelding

**Sire** Farnley Balshazzar **Dam** Puffin

**3rd VPBA Yearling Futurity**

**Consignor** Richard Taylor, Agent Venture Stables

**Buyer** Nancy Powers

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**Hip# 4 Dashing Blue Strutter \$50,000.00**

2000 Half Welsh Grey Gelding

**Sire** Gayfield Vida Blue **Dam** Mia Strolin Strutter

**Consignor** Greg Rhoades Cedar Hill Farm

**Buyer** Elizabeth Glazer

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**Hip# 11 Once In A Blue Moon \$50,000.00**

1999 Welsh / TB Cross Grey Gelding

**Sire** Austin City Limits **Dam** Blue Meany In Paris

**Grand Champion VPBA Futurity**

**Consignor** Richard Taylor, Agent Venture Stables

**Buyer** Seven Hills Welsh Llc Deborah Martiniello

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**Hip# 21 Poster Boy \$28,000.00**

2000 Welsh / TB Cross Bay Gelding

**Sire** Penrhyn Sporting Chance **Dam** Rosecroft Smart Cookie

**VPBA Futurity Winner**

**Consignor** Richard Taylor, Agent Venture Stables

**Buyer** Patsy Weingart

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**Hip# 68 All In Fun \$28,000.00**

2001 Half Welsh Dark Bay Gelding

**Sire** \*Pendock Masterpiece **Dam** Smooth Sailing

**2004 Winner at Devon & Upperville 3YO Breeding**

**Currently #1 Nat'l Pony Breeding Championship Series**

**Consignor** Karen L. Zinkhan Bit By Bit Stable

**Buyer** Celene D Oken

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**Hip# 92 Dressed In Blue \$28,000.00**

1997 Welsh Cross Grey Gelding

**Sire** Liseter Joy Boy **Dam** Amoretta

**Consignor** Rosehill Farm

**Buyer** Leslie Molinari

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**Hip# 13 Highlands Heaven Sent \$27,500.00**

2002 Welsh / TB Cross Bay Mare

**Sire** JLA Sir William **Dam** Windair

**MHSA Res Grand Champion  
3rd Devon 2004**

**Consignor** Jennifer Thompson, Agent

**Buyer** Sarah R Lubbe Moriah Farm

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**Hip# 69 Boysenberry \$25,000.00**

1997 Welsh / TB Cross Bay Gelding

**Sire** JLA Sir William **Dam** Sham's Berry Berry

**Full brother to Sham's Loganberry (#3 USEF)  
Eligible Green**

**Consignor** Mary Ann Thomas Funk, Agent Ashwood Farm

**Buyer** Barry Goldsmith

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**Hip# 64 Hillcrest's Blue Smoke \$23,000.00**

1999 Half Welsh Grey Gelding

**Sire** Gayfields Vida Blue **Dam** Lads Amelia

**Consignor** Greg Rhoades Cedar Hill Farm

**Buyer** Mario Gleijeses

---

**Hip# 65 Whistles And Belles \$21,000.00**

2001 USEF Grey Mare

**Sire** Farnley Belshazzar **Dam** Hunny Bunny (TB)

**USEF & PHSA Champion Yearling Pony  
3rd at Devon in 2004 - Leading in USEF & PHSA**

**Consignor** Sam & Jill Manno, Agent Jannon Farm, Inc.

**Buyer** Susan Casper

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**Hip# 48 Nike \$20,500.00**

1993 Deutsches Reit Pony Bay Gelding

**Sire** Night - Fire **Dam** Baroness

**Imported from Germany**

**Consignor** Michael Savage, Agent Winter Heaven Farm

**Buyer** Tracie A Reid

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**Hip# 56 Woodlands Misty Rain \$20,500.00**

1999 Welsh Bay Mare

**Sire** Woodlands Velvet Rain **Dam** Woodlands Sabrina (VPBA)

**Eligible Green**

**Consignor** Karen Zinkhan, agent

**Buyer** Diana Sturges

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**Hip# 58 Wineberry \$20,000.00**

1998 Welsh / TB Cross Chestnut Gelding

**Sire** JLA Sir William **Dam** Sham's Berry Berry

**Full brother to Sham's Loganberry (#3 USEF)**

**Eligible Green**

**Consignor** Mary Ann Thomas Funk, Agent Ashwood Farm

**Buyer** Leslie Molinari

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**Hip# 3 Highlands BridgeT Jones \$17,000.00**

2001 Welsh / TB Cross Black / Roan Mare

**Sire** Benlea Rambler **Dam** Cinderella Jones

**Consignor** Jennifer Thompson, Agent

**Buyer** Sarah R Lubbe Moriah Farm

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**Hip# 96 Farnley Spinnet \$14,700.00**

1999 Welsh Grey Mare

**Sire** Farnley Prelude **Dam** Farnley Spinster

**Consignor** Edna Lytle

**Buyer** Sarah R Lubbe Moriah Farm

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**Hip# 7 I'm The Man \$12,700.00**

1999 TB Cross Dark Bay Gelding

**Sire** Unknown **Dam** Unknown

**Consignor** Prue Richardson, Agent Northwinds

**Buyer** David Hancock

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**Hip# 53 Sylvan Ridge \$12,500.00**

2001 Half Welsh Grey Gelding

**Sire** \*Telynau Elgar **Dam** Blue Nun

**2nd at Devon 2002**

**Consignor** Jennifer Thompson, Agent

**Buyer** Patricia L Kling

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**Hip# 88 Brighton Shine A Bit \$12,100.00**

2000 Welsh / TB Cross Bay Mare

**Sire** Brighton Glo Again **Dam** A Bit Quiet

**2003 PHSA Champion 3YO Ponies**

**Currently Leading PHSA Young Pony Under Saddle**

**Consignor** Sam & Jill Manno, Agent Jannon Farm, Inc.

**Buyer** Agnes P Giglio

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**Hip# 84 Crystal Image \$12,000.00**

1998 Welsh Cross Chestnut Mare

**Sire** Welsh Hills **Dam** Unknown

**Consignor** Rosehill Farm

**Buyer** Michelle Kaupp

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**Hip# 40 Rockefeller \$10,200.00**

2002 Half Welsh Bay Gelding

**Sire** Wellen Red Rock **Dam** Heather C

**2003 PHSA Res Champion Yearling Colts**

**2003 PaHBF Yearling Futurity Res Champion**

**Consignor** Sam & Jill Manno, Agent Jannon Farm, Inc.

**Buyer** Lori A Grimaudo

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**Hip# 78 Berkeley Springs Blue \$10,000.00**

2000 Welsh Cross Grey Gelding

**Sire** Blue Gigolo **Dam** Farnley Jedi

**Consignor** Karen L. Zinkhan Bit By Bit Stable

**Buyer** Timothy W Mckinley

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**Hip# 59 The Joker \$9,900.00**

1994 Welsh Bay Gelding

**Sire** Unknown **Dam** Unknown

**Champion at Roanoke Valley**

**Consignor** Darlene Kemper, Agent Kemper Knoll Farm

**Buyer** Roger D Rutti Shiraz Farm

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**Hip# 52 Sophisticated \$8,500.00**

1998 Welsh / TB Cross Bay Mare

**Sire** Unknown **Dam** Unknown

**Consignor** Christine Kear Wood View LLC

**Buyer** Lynn S Mccready

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**Hip# 70 Blue Me A Kiss \$7,600.00**

2000 Welsh Cross Bay Mare

**Sire** Blue Rain **Dam** Apricot Hill

**Consignor** Winter Heaven Farm, Agent

**Buyer** Michael Wren

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**Hip# 39 Riverbend \$7,500.00**

1996 Welsh Cross Grey Gelding

**Sire** Unknown **Dam** Unknown

**6th in the Zone in Green Ponies**

**Ribbon Winner 2003 Pony Finals**

**Consignor** Five Star Farm, Agent

**Buyer** Emil J Spadone

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**Hip# 102 Golden Tuxedo \$7,500.00**

2001 Welsh / QH Cross Buckskin Gelding

**Sire** Pengwyn (VPBA) **Dam** Impressed By A Blonde

**Currently 2nd PHSA Young Pony Under Saddle**

**2003 PHSA 4th High Score 2YO Colts**

**Consignor** Sam & Jill Manno, Agent Jannon Farm, Inc.

**Buyer** Mary Weiss

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# 2004 AMERICAN HUNTER PONY CLASSIC SALE - RESULTS

**Average** \$11,664      **# Sold** 59      **Outs** 15  
**High Seller** \$67,500      **# Not Sold** 29      **Percent Sold** 67%

Hip #	Horse	Breed	Age	Sex	Price	NS	NS Price	Out
1	Hidden Springs Hula	Welsh Cross	5	mare		NS	\$4,700.00	
2	High Hopes Camry	Welsh	3	gelding		NS	\$3,700.00	
3	Highlands BridgeT Jones	Welsh / TB	3	mare	\$17,000.00			
4	Dashing Blue Strutter	Half Welsh	4	gelding	\$50,000.00			
5	Hillcrest Lucky Me	Half Welsh	8	mare				Out
6	Hunter Hill's Sport Model	Welsh / Paint	8	gelding	\$5,000.00			
7	I'm The Man	TB Cross	5	gelding	\$12,700.00			
8	Jack In The Box		7	gelding	\$5,000.00			
9	Jesse	Welsh / QH	4	mare	\$2,100.00			
10	Royal Fireworks	Welsh / TB	3	mare		NS	\$2,600.00	
11	Once In A Blue Moon	Welsh / TB	5	gelding	\$50,000.00			
12	K & L's Sportscaster	Welsh / TB	4	gelding				Out
13	Highlands Heaven Sent	Welsh / TB	2	mare	\$27,500.00			
14	Katie Too	Welsh /	4	mare	\$3,900.00			
15	Land's End Arabella	Half Welsh	2	mare				Out
16	Land's End Ragtime	Welsh	10	gelding		NS	\$3,500.00	
17	Miami Sunshine	Welsh Cross	8	gelding	\$3,000.00			
18	Mac-A-Roany	Welsh	13	gelding				Out
19	Magic Carpet Ride	Welsh / TB	11	mare				Out
20	Mapleleaf's Opulence	Welsh	2	mare	\$4,100.00			
21	Poster Boy	Welsh / TB	4	gelding	\$28,000.00			
22	Megan	Connemara	5	mare		NS	\$7,800.00	
23	Highlands Lucie	Welsh / TB	3	mare		NS	\$8,000.00	
24	Little Foot	QH / Welsh	4	gelding	\$5,900.00			
25	Mickey	Welsh	7	gelding		NS	\$3,800.00	
26	Misty Mountain Mali	Welsh	5	mare	\$4,200.00			
27	Molly Go Round	Welsh Type	4	mare	\$3,700.00			
28	Maiden Voyage	Welsh Cross	3	mare				Out
29	Moon Drop	Welsh Cross	8	gelding	\$5,000.00			
30	s Lucky Duck	Half Welsh	3	mare	\$5,100.00			
31	Prom Night	Connemara	7	gelding				Out
32	Mysterious Ways	Welsh / TB	4	mare				Out
33	Highlands Topaz	Welsh / TB	2	mare		NS	\$4,000.00	
34	Niko	Welsh Cross	6	gelding		NS	\$3,900.00	
35	Night N Day	Welsh Cross	6	gelding				Out
36	Penny Candy	Crossbred	8	mare		NS	\$4,700.00	
37	Radcliffe (BINKY)	Dutch WB	5	gelding		NS	\$20,500.00	
38	Marvelous - Chameur	Deutches Reit	5	gelding				Out
39	Riverbend	Welsh Cross	8	gelding	\$7,500.00			
40	Rockefeller	Half Welsh	2	gelding	\$10,200.00			
41	Ricky Martin		5	gelding	\$67,500.00			

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Hip #	Horse	Breed	Age	Sex	Price	NS	NS Price	Out
42	Sandpiper	Welsh	6	gelding		NS	\$11,000.00	
43	Rocket Man	Welsh Cross	9	gelding		NS	\$7,400.00	
44	Tickle Me Pink	Welsh	4	mare		NS	\$11,200.00	
45	s T. V. Princess	Half Welsh	8	mare				Out
46	s Triple Play	Welsh Cross	3	mare		NS	\$8,200.00	
47	Smoke Tree Golden	Welsh	4	gelding	\$7,000.00			
48	Nike	Deutsches	11	gelding	\$20,500.00			
49	Sun Kissed (SKY)	Welsh / QH	4	gelding	\$3,700.00			
50	Stormy Rose	Welsh	5	mare		NS	\$5,100.00	
51	Royal Belle	Welsh / TB	2	mare				Out
52	Sophisticated	Welsh / TB	6	mare	\$8,500.00			
53	Sylvan Ridge	Half Welsh	3	gelding	\$12,500.00			
54	Glencoe Tango	Welsh	4	gelding		NS	\$4,900.00	
55	Super Hero		6	mare		NS	\$9,500.00	
56	s Woodlands Misty Rain	Welsh	5	mare	\$20,500.00			
57	That Girl	Half Welsh	3	mare		NS	\$11,500.00	
58	Wineberry	Welsh / TB	6	gelding	\$20,000.00			
59	The Joker	Welsh	10	gelding	\$9,900.00			
60	Thoroughly Modern Millie	TB / Welsh	8	mare	\$2,000.00			
61	Who Knew		4	mare		NS	\$7,500.00	
62	The Wizard	QH / Welsh	9	gelding	\$3,800.00			
63	Tomkat	QH Type	5	gelding	\$4,300.00			
64	s Hillcrest's Blue Smoke	Half Welsh	5	gelding	\$23,000.00			
65	Whistles And Belles	USEF	3	mare	\$21,000.00			
66	Woodlands Sun Ray	Welsh / TB	5	gelding		NS	\$10,000.00	
67	Absolute M & M	Welsh	9	mare	\$5,000.00			
68	All In Fun	Half Welsh	3	gelding	\$28,000.00			
69	Boysenberry	Welsh / TB	7	gelding	\$25,000.00			
70	Blue Me A Kiss	Welsh Cross	4	mare	\$7,600.00			
71	Chance To Dance	Welsh Cross	5	mare	\$5,400.00			
72	Chance To Dance	Welsh / TB	5	gelding				Out
73	Valentine	QH Type	8	mare	\$2,100.00			
74	Blue Crush	Welsh / TB	5	gelding		NS	\$6,700.00	
75	Canada Dry	Welsh	8	gelding	\$6,100.00			
76	Catch Of The Day	Welsh	3	gelding		NS	\$4,200.00	
77	Canterbrook Toblerone	Welsh Cross	9	gelding	\$4,500.00			
78	Berkeley Springs Blue	Welsh Cross	4	gelding	\$10,000.00			
79	Chase Manhattan	Welsh	4	gelding	\$6,600.00			
80	Color Coded	Pinto	9	mare	\$2,200.00			
81	Foxlair Fandango	Welsh / TB	5	gelding		NS	\$38,000.00	
82	Beau Tie	Welsh	?	gelding	\$3,700.00			
83	Country Kiss	Welsh / TB	3	mare	\$4,100.00			
84	Crystal Image	Welsh Cross	6	mare	\$12,000.00			
85	Beatlemania	Westfalen	7	gelding	\$4,400.00			
86	Fairfield's Cleared For Landin		?	mare		NS	\$3,000.00	
87	Blew Rain	Welsh Cross	6	gelding	\$3,200.00			
88	Brighton Shine A Bit	Welsh / TB	4	mare	\$12,100.00			

## 2004 AMERICAN HUNTER PONY CLASSIC SALE RESULTS

Hip #	Horse	Breed	Age	Sex	Price	NS	NS Price	Out
89	Butterfly Of Shenandoah	Welsh / TB	4	mare	\$2,500.00			
90	Fine China	Welsh	5	mare				Out
91	"Divine Design" TOF Amber	Welsh	7	mare		NS	\$6,200.00	
92	Dressed In Blue	Welsh Cross	7	gelding	\$28,000.00			
93	Duck Duck Goose	Half Welsh	3	mare		NS	\$1,800.00	
94	Fairfield's Serendipity		?	mare		NS	\$5,000.00	
95	Farnley Blue Ribbon	Welsh	8	gelding	\$5,000.00			
96	Farnley Spinnet	Welsh	5	mare	\$14,700.00			
97	Fiddle Faddle		6	mare	\$2,000.00			
98	Foxbriar Blue Print	TB Cross	9	gelding	\$2,550.00			
99	Girl Talk	British Riding	8	mare		NS	\$14,700.00	
100	Glencoe First Edition	Welsh	5	gelding	\$4,500.00			
101	Glenhaven Sweet	Welsh	3	gelding	\$5,300.00			
102	Golden Tuxedo	Welsh / QH	3	gelding	\$7,500.00			
103	Good Sport	Belgian WB	11	gelding				Out